

# AMERICAN INSTITUTE OF MINERALS APPRAISERS

---

## NEWSLETTER

March 2014

Vol. 18, No. 1

---

### IN THIS ISSUE

SME 2014 Conference  
Member Vote RE-Name Change  
2014 List of Committees and Chairs  
Mentoring  
2014 AIMA Annual Meeting Minutes  
2014 Valuation Session DVDs  
USPAP Class Rebate  
Certification Procedures

---

### **SME 2014 CONFERENCE**

Matt Chapman, AIMA Newsletter Editor

To all AIMA members and those interested in issues pertaining to mineral valuation, it was a fun and productive SME 2014 Conference. The mineral valuation sessions were held on Tuesday February 25 at the Salt Palace Convention Center.

On the Monday night prior, thanks to the generous support of Christopher Wyatt with Behre Dolbear & Company Inc, Alan Stagg with Stagg Resource Consultants, Inc., and John Manes with Mineral Valuation Specialists, a happy hour reception was held at the Double Tree Suites. This was a great opportunity to catch up with friends and colleagues on both a professional and social level. **Thank you Wyatt, Stagg, and Manes!!!**

On Tuesday, there was a full day of valuation talks held in two sessions. I wanted to give a special thank you to all who volunteered the time and effort to give a presentation. These talks are invaluable to our organization to help share ideas and experiences and learn. A special thank you goes to Richard Jolk and Tim Knobloch for their efforts to chair this event. While Knobloch was unable to attend the

event, his efforts to prepare for the sessions are appreciated. **Thank you Jolk and Knobloch!**

### **MICHAEL CARTWRIGHT AWARD**

As most of you know, the Cartwright Award is given to the best paper or presentation given in the Valuation Sessions.

This year the award goes to Bob Frahme!

Bob filled in for Ed Moritz who unfortunately at the last second was unable to attend the conference this year due to personal reasons. Our thoughts and prayers are with you and your family.

Ed had planned to give a talk about his experience in Federal Land Swaps likely sourcing his recent experience with the SITLA transaction that included around 45,000 acres of land and mineral property to be swapped between a state entity and a federal entity. The title of the talk was **Valuing Mineral Interests in Federal Land Exchanges.**

As Bob Frahme did not work on this assignment with Ed Moritz, he decided to discuss another land and mineral swap he was the chief appraiser on in Alaska, with a supporting example from an eminent domain case in Pennsylvania. The title of Bob's

paper was “Land and Minerals Exchanges: The Rules and Appraisal Reality”. Bob’s point was that the rules and regulations cannot always anticipate all appraisal situations and that in the end, the appraiser’s responsibility is to reflect market actions, not slavishly follow rules and regulations that are sometimes drawn from poorly related appraisal situations. He indicated that it can be an arduous path. Ed’s talk was aimed at the same point, using his SITLA example, so both papers went to the same conclusion.

It was a great talk and in addition to excellent content we all enjoyed the anecdotes and great photographs. My favorite story was when the plane literally landed on fumes and did not have enough fuel to get off the runway at Prudhoe Bay. The bear pictures were a close second. **Thank you and Congrats Bob!**

In addition to recognizing Bob Frahme and Ed Moritz, all the speakers and talks are listed as follows. Thank you to all those who contributed!

**The Different Types of Valuation Specialists in the Extractive Industries**

J. Manes; CMC, Inc. Scottsdale Arizona

**Fundamental Elements of Mineral Property Value**

R. Jolk; AIMA, Golden, CO

**Appraisal of Mineral Property Conservation Easement Donations**

Trevor Ellis; Ellis International Services, Denver, CO

**Lessons Learned in the Valuation of Surface Estates for Mineral Properties**

M. Chapman; Chapman Appraisals, Louisville, KY

**Valuation Issues in the Marcellus Shale: Pennsylvania Perspective**

F. Bertrand; American Institute of Minerals Appraisers, Boulder, CO

**MPEEM –The new and Improved Residual Technique of Reserve Valuation**

Stagg; Geologic Group, Stagg Resource Consultants, Inc., Cross Lanes, WV

**What is the Fair Market Value of 1,000 Acres in the Utica Shale in Ohio?**

T. Knobloch, James Knobloch Petroleum Consultants Inc., Marietta, OH and J. Gustavson, Mineral Appraiser, LLC, Boulder, CO

**The Science and Skill Underlying Sales Comparisons Adjustments in Mineral Property Appraisal**

D. Collins; Ellis International Services, Littleton, CO

**Lessons Learned from Appraising Shale Properties**

J. Gustavson; Mineral Appraiser LLC, Boulder, CO

**Valuing Mineral Interests in Federal Land Exchanges**

E. Moritz; Bob Frahme Gustavson Associates, Boulder, CO

**Appraisal of Oil and Gas Rights in the Pennsylvania Marcellus Region: Timing and Facts are Everything.**

J. Kern; Resource Technologies Corporation, State College, PA

**Chasing Your Tail: Cost Depletion and Valuation of Mineral Properties**

M. Cronshaw; Gustavson Associates, LLC, Boulder, CO

**ANNUAL AIMA MEETING**

We had a productive working lunch. Over lunch we held the annual AIMA meeting. The venue and the food were excellent. Thank you to the board members who work hard to maintain our organization. The 2013 executive committee board members included **Fred Pirkle - President, Mitch Albert – Vice President, John Manes – Secretary, Charles Howard – Treasurer, John Gustavson – Past President.** Thank you all for keeping the wheels on track!

In the AIMA meeting Trevor Ellis with Ellis International Services Inc. and Lou Posgate with LRP Business Appraisal both generously donated money to the organization's AIMA website upgrades. **Thank you Trevor and Lou!**

Subsequent to the annual meeting, Don Warnken made a donation to AIMA to offset the luncheon expenses. **Thank you Don!**

If any others helped contribute and I did not make mention of your efforts or monetary pledges, I apologize. I believe everyone who came was able to take away some new knowledge, new or strengthened friendships, or other benefits that made this year fun and productive. I appreciate everyone who came and those who could not make it, you were certainly missed and hopefully next year we all will see you there!

## **MEMBER VOTE RE-NAME CHANGE**

John Gustavson, AIMA Past President

*[A letter was recently sent out and the newsletter reinforces the importance of this letter by re-printing it. If you as a member did not receive the letter or ballot to vote please contact the current president, John Manes, Tim Knobloch or other board members immediately.]*

**23 March 2014**

To All Certified Minerals Appraisers,

The attached Ballot contains two items requiring your vote FOR or AGAINST. One is very important for the future of our Institute, while the other is a matter of housekeeping. The name change to "International Institute of Minerals Appraisers" has been discussed at two Annual Meetings and both times received an informal, unanimous vote FOR by the voting members at those venues. Now, under the AIMA By-Laws (Article 10, Amendments) the Executive Committee calls for your formal vote on the attached Ballot. Approval FOR is needed by a simple majority of the voting membership.

The reasons to vote FOR the name change are manifold. Several are listed here:

1. Our cross-disciplinary profession of valuation of the mineral real estate asset, which underlies all extractive industries, is truly applied internationally. This is a fact, whether we rely on Brent oil prices or metal price forecasts for our DCF approaches. Likewise, our Subject Properties are frequently located in different countries and so may be the Comparable Sales from which we adjust.
2. Our membership has followed trend and we now have members in a number of countries, who would like to be heard within their own jurisdiction as members of their respective Chapter of our International Institute. Volunteers have already stepped forward to form the Canadian Institute of Minerals Appraisers and the Hong Kong Institute of Minerals Appraisers, both to become geographical chapters of the International Institute of Minerals Appraisers. We have also had a preliminary discussion with our Australian member regarding a chapter in that region.
3. The American Institute of Minerals Appraisers will continue, and all members will automatically remain members of the American chapter of the International Institute of Minerals Appraisers until when and if they form their own chapter. Our members will be able to continue with their present seal and sign off on Appraisals as usual, because of our non-profit business status. Chapter seals may be obtained showing primarily the geographical chapter, and also the IIMA relationship.
4. We have worked hard since 1991 and have represented our profession to industry and in courts, as well as to numerous other professions (other appraisers, attorneys, accountants) among whom in particular the latter continue to impart their parochial desires on our mineral standards. They are international, so we need to function more like the international valuation professionals, whom the AIMA represents.
5. Finally, if we at the AIMA do not step up internationally, somebody else will, so now is the time.

The other subject is a ratification of a procedure under which the AIMA has satisfactorily worked since 2001, but which requires ratification by the voting membership. The “AIMA Ethics Complaints Procedures” dated 15 March 2001 under Section 5.2 Administrative Steps might in certain cases lead to implementation of the discipline imposed against a Member, including temporary or permanent termination. Therefore, the Procedures, which are strictly followed to protect both the Public and the Member, must be approved by the voting membership.

Your attention is requested to the attached ballot, which may be mailed in the addressed, stamped envelope. International members may affix their own stamps and mail the Ballot, or fax the Ballot to AIMA Headquarters (1-303-443-3156), or scan and Email the Ballot directly to the AIMA Secretary, Tim Knobloch, tknobloch@jkpcinc.com who will count all Ballots. You are urged to vote immediately, but in no case will Ballots be counted, if received after 30 April 2014.

Best Regards,

**John B. Gustavson, 2014-15 Vice President**

## **2014 LIST OF COMMITTEES AND CHAIRS**

**Certification Committee** 2014 Chair: Tim Knobloch, tknobloch@jkpcinc.com, 740-373-9522

Purpose: Review applicant package for completeness and technical documents submitted for certification as a Certified Minerals Appraiser. Arrange for 3-Member Ad Hoc Review Committee and assure expeditious review. Provide a written opinion of positive or negative recommendation to the Executive Committee.

**Continuing Education Committee** 2014 Chair: John Gustavson, johngustavson1@aol.com, 303-818-5992

Purpose: Establish guidelines on courses, literature and other educational elements, which may reasonably be counted as CE units to meet Bylaw requirements. Monitor CE requirements in other

associations, institutes and regulatory bodies and recommend adjustment, when needed. Provide information to all classes of members of the AIMA on the availability of courses and literature. Assist members in the maintenance of their personal record keeping of CE compliance.

**Ethics Committee** 2014 Chair: Bill Bagby, mineappraiserWCB@aol.com, 760-944-0913

Purpose: Review complaints in accordance with established procedure. Provide guidance to membership on courses, literature and other educational elements, which may reasonably be counted as Ethics training. Facilitate internal AIMA solicitation and contracting of paid Review Appraisers when requested by AIMA membership.

**International Organization Committee** 2014 Chair: John Gustavson, johngustavson1@aol.com, 303-818-5992

Purpose: Setup and organize the name change to International Institute of Minerals Appraisers (IIMA). Facilitate with the AIMA and other geographic divisions to become chapters of the IIMA.

**Membership Committee** 2014 Chair: John Manes, john.manes@cmcincusa.com, 480-443-3978

Purpose: Oversee general membership functions for all levels of AIMA membership. Promote membership of the AIMA. Process, evaluate and approve or reject applications and qualifications for various levels of membership.

**Mentoring Committee** 2014 Chair: Fred Pirkle, fpirkle@gfnet.com, 904-471-5104

Purpose: Generate a list of mentor candidates. Facilitate exchange of methods and material successfully used by experienced mentors to new mentors. Assist Associate Members and/or their respective mentors towards determining standing for full Certification.

**Newsletter Committee** 2014 Chair: Matt Chapman, Matt@chapmanappraisers.com, 502-259-9700

Purpose: Assist the Editor (automatically the Committee Chair) with material and publication of the AIMA Newsletter.

**Standards Harmonization Committee 2014**  
Chair: Trevor Ellis, ellis@minevaluation.com, 303-399-4361

Purpose: Communicate with international and domestic associations, institutes and regulatory bodies to stay abreast of changes in definitions and valuation standards for the extractive industries, which might influence the AIMA's current reliance on the USPAP and the IVSC.

**Website Committee 2014** Chair: John Manes, john.manes@cmcincusa.com, 480-443-3978

Purpose: Evaluate website layout/design and provide Executive Committee with recommendations. Perform updates to website as needed.

## **MENTORING**

Fred Pirkle, Past AIMA President and Mentoring Chair - January 21, 2014

The AIMA currently consists of 31 CMA members, 5 Members Emeritus, 16 Associate members, and 3 Affiliates. To continue to be effective in advancing the profession of appraisal of minerals; establishing qualifications for minerals appraisers; certifying the qualifications of individual Member appraisers to the public; and promoting high standards of ethical conduct among its Members, and within the profession of appraisal of minerals the institute needs to continue to grow.

One way to achieve growth is to actively seek to move Associate Members to Members and to recruit new Associate Members. Since the Institute is required by the bylaws to establish standards of education, experience, and professional conduct to protect the public from unprofessional practices; monitors governmental and other activities affecting the appraisal of minerals; and communicates with the public, it is incumbent upon the Members to help provide the education and guidance needed by Associate Members to become Members.

In the past this has been done through the Institute's mentoring program, which is still active but in need of reinvigoration. Currently the Institute has 6 Members acting as Mentors with 9 Associates, but 7 Associate Members are without a Mentor.

If the Institute is to thrive in the future and continue to establish qualifications for minerals appraisers and be an influence domestically and internationally in the field of minerals valuation, we need more Members to work as Mentors in the mentoring program. Yes, mentoring takes time and effort on the part of the Members, but remember the advantages, we receive from the Institute.

Therefore, please volunteer to become a Mentor. It is very satisfying to work with younger and/or less experienced minds. Also, we now have a Guide<sup>1</sup> for you to work from and a detailed profile<sup>2</sup> of each Associate. In addition, the Institute will through 2014 let you claim Continuing Education Credits at the rate of 1 CE hour for every 2 hours you spend in person, on the phone or by Email mentoring the Associate.

Please, sign up to mentor at least one Associate.

**Fred Pirkle, Mentoring Chair & Past President**

## **MINUTES AIMA ANNUAL MEETING 55 WEST 100 SOUTH, SALT LAKE CITY, UTAH**

Commence: 25 FEB 2014, 12:00 PM

1. WELCOME: Fred Pirkle, AIMA President welcomed all attendees and assumed the Chair of the Meeting.
2. SECRETARY OF MEETING: John Manes accepted the task of keeping Minutes of the Meeting.
3. SME 2014: Fred Pirkle applauded and complimented Richard Jolk and Tim Knobloch for coordinating and chairing this year's SME Valuation presentations.
4. ATTENDANCE: A Sign-In Sheet was circulated.

5. QUORUM: A call for voting of CMA members and proxies was performed by Fred Pirkle. Present at the meeting initially were seven members, including three officers of the AIMA, and three Associates. Present were the following people:

- Bagby, William C. (Member # 2006-3)
- Chapman, Matt (Associate # 2011-1)
- Cordier, Dan (Guest – New Associate)
- Ellis, Trevor (Member # 1994-1)
- Gustavson, John B. (Member # 1992-1)
- Manes, John J. (Member # 2008-1, AIMA Secretary)
- Pirkle, Fred (Member # 2004-2, AIMA President)
- Posgate, Louis R. (Member # 2011-1)
- Warnken, Donald (Member # 1992-2)
- Wood, Craig (Associate # 2006-2)

Nine proxies were counted by the AIMA Secretary, authorizing the following to vote in their behalf:

- Albert, Mitch (Member # 1995-4) – Authorize AIMA President
- Hart, Robert N. (Member # 1999-5) – Authorize AIMA President
- Howard, Charles (Member #2008-2) – Authorize John Manes
- Lawrence, Ross (Member 1999-4) – Authorize AIMA President
- Lewis, Ronald (Member #2004-4) – Authorize AIMA President
- McIntyre, John (Member # 2012-1) – Authorize AIMA President
- Moritz, Edwin (Member # 1993-7) – Authorize Robert Frahme
- Stagg, Alan (Member # 2003-1) – Authorize AIMA President
- Wyman, Richard (Member # 1993-11) – Authorize AIMA President

A Quorum was thus established by 16 voting Certified Minerals Appraisers including 3 Officers.

Four Members arrived later during the meeting:

- Collins, Daniel L. (Member # 2012-2)
- Frahme, Robert B. (Member # 2002-2)
- Jolk, Richard (Member # 2010-1)
- Wyatt, Chris (Member # 2014-1)

6. AGENDA: A copy of the 2014 agenda was distributed. John Gustavson motioned to approve the 2014 agenda, John Manes seconded. All members voted in favor of.

7. 2013 MINUTES: Fred Pirkle asked to approve the Minutes from the 2013 Annual Meeting, as published in the April 2013 AIMA Newsletter. John Manes motioned to approve the 2013 minutes and Louis Posgate seconded the motion. All members voted in favor of.

8. GUESTS AND NEW MEMBERS: Fred Pirkle introduced a new Certified Minerals Appraiser (Chris Wyatt of Behre Dolbear) and a new Associate Member (Dan Cordier of Molycorp), who were both present at the meeting. There were no guests.

9. TREASURER'S REPORT: Bill Bagby presented the Treasurer's Report, in behalf of Charles Howard.

The account balance on January 1, 2013 was \$5,093.50. Expenses for Bank Charges, Luncheon Meeting, Reimbursements, Website hosting and Repairs totaled \$2,620.85 for 2013. Income from Dues, Luncheon Fees, DVD Sales, Application Fees and Reimbursements was \$5,993.00, leaving a 2013 year end balance of \$8,405.70.

The 2014 Budget anticipates dues of \$5,605.00, funds from the luncheon, DVD sales, and new members of \$2,330.00 for a

total estimated income of \$7,935.00. Expenses for website, hosting, luncheon, DVD recording expenses, bank fees, newsletter and E&O insurance are anticipated to be \$7,552.10.

John Gustavson explained that the Treasurer's Report contains a liability of \$2,252.70 for the 2013 DVD Recording, which had never been billed. However, the delivery was badly mixed up, so possibly the contractor, Freeman decided not to bill. The item should be kept as a Contingent Liability in the 2014 Budget.

A brief break was taken to order lunch.

Fred Pirkle thanked the following for contributions made to the very successful Social Event at AIMA's co-shared suite the prior evening:

- Alan Stagg of Stagg Resource Consultants, Inc. contributed \$200 to the AIMA Social
- Chris Wyatt of Behre Dolbear & Company, Inc. contributed \$300 to the AIMA Social
- John Manes of Mineral Valuation Specialists contributed \$200 to the AIMA Social

The 2014 Budget was presented as being barely balancing and certainly justifying the 2014 increase in dues. After minor changes, the 2014 Budget was firmed up.

John Gustavson motioned to approve the Treasurer's Report and the 2014 Budget. Trevor Ellis seconded the motion, and all voted in favor.

10. EDITOR: Matt Chapman announced he is always seeking contributions from authors toward the Newsletter. His Goal is to publish 3 to 4 AIMA Newsletters per year. Seeking volunteers to provide articles – anything helps.

Fred Pirkle mentioned that lessons learned from jobs would be good topics and also that Associates can help out. Lou Posgate recommended that standards/issues that impact valuation could be listed in the newsletter. Trevor Ellis asked where to find Newsletters and John Manes commented that they are on the AIMA Website, per the "Newsletter" tab on the side pane. A Member commented that the archive only went through April 2013. John Manes promised to update.

## 11. COMMITTEE REPORTS

- a. Certification Committee (Chair: John Manes) John Manes mentioned that 2 members were certified in 2013-2014
- b. Continuing Education Committee (Chair: John Gustavson) John Gustavson mentioned that his Committee had provided course information to various classes of members, including some courses, which offered 20% discount to the AIMA. In addition, the AIMA had offered a rebate to Associates in some cases. A listing of approved courses is still missing, so each Member, who seeks CE Credits, still uses his own judgment and/or contacts the Chair. Compliance with the AIMA CE requirements can be tracked by Members on the "Members Only" part of the web site. The AIMA does not outright police the compliance by its Members. However, it is an Ethics Code violation to be in default and still present oneself as a Certified Minerals Appraiser. The 2014 Dues Statement contains language, whereby a Certified Minerals Appraiser confirms that he/she is in compliance with the CE requirements. The current requirement is 10 CE credits per year on three-year rolling centers (calculated as Contact Hours with 100% appraisal content in contrast to technical, legal, economic, accounting or similar supporting content).

- c. Ethics Committee (Chair: John Gustavson) reported that no Ethics Complaints had been received. However, a few members asked assistance where they had been accused of Ethics violations. If members allegedly break the Ethics Code, the AIMA now has the mechanism to offer AIMA CMA's independent Appraisal Review under USPAP, at the cost of the member.
- d. Membership Committee (Chair: Fred Pirkle) – 4 associates were accepted in 2013-2014, and 1 new associate was currently applying.
- e. Mentoring Committee (Chair: John Gustavson) stated that the AIMA has 16 Associates, but only half has been assigned Mentors. He recommended attendance the following day at the announced Mentor/Mentee Meeting. A Mentoring handbook is being prepared with input from former and present mentors. Input is being solicited. Bob Frahme added that the most satisfying and rewarding thing you can do is be a mentor. John Gustavson added that a Mentor can justifiably claim 1 hour mentoring CE on his/her Continuing Education record for every 2 hours of intense mentoring.
- f. Newsletter Committee (Chair: Matt Chapman): Previously discussed during EDITOR's comments.
- g. Nomination Committee (Chair: Don Warnken): Don Warnken announced the results of the election of AIMA Officers for 2014/2015: John Manes (President), John Gustavson (Vice President), Charles Howard (Treasurer), and Tim Knobloch (Secretary). Fred Pirkle will serve as Past President. Instead of handing the Meeting over to the new President, John Manes and in order to maintain recording continuity purposes, John Gustavson motioned that John Manes should remain Secretary of the Annual Meeting and that Past President Fred Pirkle should continue to chair the Annual Meeting. This was approved by acclamation.
- h. Standards Harmonization Committee (Chair: Trevor Ellis) Trevor Ellis reported that three members belong to IMVAL and 4 regular AIMA Members belong to the SME Standards Group. Currently working on Template/Full set of International Valuations. A first round Draft was sent out a few months ago, prepared by South Africa. This was modified by the SME Standards committee through extensive rewrites performed earlier this year. All revisions went to IMVAL and are being discussed at the SME standards meeting tomorrow.
- i. Website Committee (Chair: John Manes); John Manes reported that changes to the website are tricky – files scattered and changes could disable website. Also commented that we don't control/know the server/IP, etc – therefore if it ever fails, the website is out. Planning on limited revisions (due to budget constraints) including the following:
- New sidebar organization
  - Split membership classes to 4 separate pages
  - Links – color coded
  - Links to download applications/membership page
  - DVD sales listed
  - Reformat newsletter layout
  - Papers
- Trevor Ellis offered to donate \$1,000.00 to the cost of website updates. Louis Posgate also offered to donate \$200.00 to the cost of website updates.
- j. New Committee Chair Volunteers for 2014. The following volunteered to



serve as Chairs of the Committees for 2014:

- Certification Committee: Tim Knobloch (automatically as Secretary per By Laws, Paragraph 5.3.3)
- Continuing Education Committee: John Gustavson
- Ethics Committee: Bill Bagby
- Membership: John Manes
- Mentoring: Fred Pirkle
- Newsletter: Matt Chapman/Assisted by Don Warnken
- Standards: Trevor Ellis
- Website: John Manes / help from Dan Collins and Lou Posgate

The 2014/2015 President thanked the volunteers and will consider these volunteers and/or make his own appointments.

12. OLD BUSINESS: Fred Pirkle continued discussion with old business.

- a. Applicant Name Screening. A proposal had been made at the 2013 Annual Meeting that Applicants' names should be circulated for comments by the general membership prior to acceptance. A discussion followed. It was the consensus that the confidential 3-man peer review Certification Committee had all the information and capability to perform without further delays from membership comments and possible black-balling. A motion to table this issue was made by John Gustavson, seconded by Bill Bagby, and voted with all in favor.
- b. Approval of Ethics Complaint Procedure. John Gustavson reported that the AIMA Ethics Complaints Procedures, dated 15 March 2001 always have been followed, but that

these Procedures need approval by a majority of the voting membership under the bylaws, Article 10, Amendments. The Procedure needs a simple ratification by 50% of the voting members. A ballot will be sent out to the voting members for ratification of the AIMA Ethics Complaints Procedures.

- c. Name change to IIMA/changes to bylaws. John Gustavson reported that the work approved by straw vote at the 2013 Annual Meeting has been completed for final vote by the Membership under By Laws Paragraph 10, Amendments. Everything will remain as is, except for the name change under which members may still call themselves members of the AIMA (now to be a Chapter of the IIMA) or, if they so choose to be members of geographically linked locations (Canada, Hong Kong, others). The IIMA will still be the only Institute in the world, which specifically certifies, educates and represents the cross-disciplinary profession of valuation of mineral real estate. A brief mention was made of the Australian Institute of Minerals Appraisers and Valuers, a broader group, which under its definition of "Appraiser" means a Technical Evaluator. This person is competent to assess reserves and resources for mineral inventory, i.e. a person who in the rest of the world is named an engineer or geologist (or other competent person). Communication has been established with this group, at least to avoid misunderstanding of the purposes of the AIMA and its new parent. Lou Posgate made a motion to continue with the ballot issuance and vote. Don Warnken seconded. All voted in favor. John Manes instructed John Gustavson to be very clear in the cover letter with

regard to the purpose and favorability of the name change.

13. NEW BUSINESS: Fred Pirkle discussed New Business matters.

- a. DVD's will be sold for \$95.00 for the 2014 session, and should be available in approximately three weeks. Lou Posgate recommended promoting the availability of these records to appraisal papers, the industry and to professionals including peripheral sectors such as CPA's, attorneys, brokers, bankers.
- b. CARTWRIGHT AWARD: Since the AIMA Annual Meeting is being held this year between the two Valuation Sessions, only half of the papers has been given thus far. Don Warnken and Bill Bagby both attended the first session and volunteered to form an Ad Hoc Committee for the Cartwright Prize for the best paper at the Valuation Sessions of 2014.
- c. There was no other new business.
- d. VENUE 2015: The SME 2015 Conference and AIMA Annual Meeting will be held in Denver. Chris Wyatt to serve as one Co-Chair, and Tim Knobloch was suggested by John Gustavson as the other, since Tim had contributed greatly to this year's success, but was unable to attend.

14. ADJOURNMENT: A motion to adjourn was made and was seconded and carried. Adjourned: 1:36 PM

**John Manes, President AIMA**

## **SME 2014 VALUATION SESSIONS DVDs**

Valuation Sessions from the 2014 SME Annual Meeting is available. Also, while supplies last 2011, 2012, and 2013 DVD sessions are still available.

Members of the American Institute of Minerals Appraisers may claim up to 6 Hours of Continuing Education Credits when personally attending the complete two Valuation Sessions. Subsequent hours recorded by CMA's for serious desk study of the DVD material may also be claimed as contact hours toward CE credits.

The cost for the DVDs is as follows. It is largely dictated by the cost of production. Please, address any questions to the AIMA Past President at [john.gustavson1@aol.com](mailto:john.gustavson1@aol.com)

2-set from 2014	\$95
2-set from 2013	\$90
2-set from 2012	\$90
3-set from 2011	\$120

Please, mail your check made out to the "AIMA" with your name and address and allow 2 weeks for delivery.

**American Institute of Minerals Appraisers  
5757 Central Avenue, Suite D  
Boulder, CO 80301, USA**

## **USPAP REBATE**

The new 2014-15 edition of the Uniform Standards for Professional Appraisal Practices is now governing. Therefore, the Appraisal Institute is offering its 15-hr USPAP course in a number of places (see [www.appraisalinstitute.org](http://www.appraisalinstitute.org) for details). Additionally Mckissock is a great source for online education. Please see the website <http://www.mckissock.com> for details.

This is a great opportunity for an Associate to get that appraisal knowledge under the belt, which he/she needs together with the already existing technical/scientific background to move aggressively toward Certification.

Effective from 1 March 2014 the AIMA offers a \$50 rebate to Associates, who complete this USPAP course.

Good Luck! If any questions, please contact your Mentor and discuss this opportunity! Or contact our new Chair of the Mentoring Committee, Fred Pirkle, Past President.

## CONTINUING EDUCATION

Please contact the Continuing Education Chair with any questions or comments for the 2014 education cycle and requirements.

## CERTIFICATION PROCEDURES

The AIMA Board has established a three-person certification review committee to decide for and against applicants for certification. The committee will meet once each quarter to review completed applications. A unanimous decision will be required to certify or not certify an individual by the three-member committee. Applications receiving a split decision will automatically be forwarded to the Executive Committee of AIMA for its review. In this case, a two-thirds majority of the Executive Committee will be required to obtain certification.

No individual will be certified without submitting to the full application and review procedure. Individuals denied certification may petition for a personal hearing before the review committee that denied his or her original application.

The application fee is \$130, which will cover application and membership fees through the current calendar year, and which should be submitted by check or money order with the completed application form.

It is noted that some Associate Members have not moved to Certified Member status due to a misunderstanding of the requirements. At the Annual AIMA Business meeting held February 25, 2009, in Denver Colorado, the educational requirements to become a certified Minerals Appraiser were changed in the Bylaws to read in part:

*2.3.J Education. Educational requirements for membership shall include:*

*1. a baccalaureate or higher degree in geology, mining or petroleum engineering;*

Persons who were Associate Members prior to this membership requirement change can apply for Certification even if they do not hold a degree in geology, mining, or petroleum engineering. The [Chairman of Certification, Fred Pirkle has expressed] that he encourages any Associate Member that became such prior to February 25, 2009, to apply for Certification.

Mentoring of Associate Members by a Certified Member is not a requirement for the Associate Member to become a Certified Member, but it is an offer by the Institute to make the move from Associate to Certified easier.

The institute is looking for more mentors and also is pushing mentorees to work to advance themselves to certification. The Mentoring committee plans to review mentorships on a two year cycle.

While nothing worth doing is done easy, we encourage every associate to work hard, work smart, and reach the goal of Certified Mineral Appraiser. The Mentoring Chair, Fred Pirkle, will do what he can to provide any available resources and to guide you and along this path.

## Various Contributors

\*\*\*\*\*  
The NEWSLETTER is published by the American Institute of Minerals Appraisers, 5757 Central Avenue, Suite D, Boulder, CO 80301  
Phone: (303) 443-2209; Fax (303) 443-3156

Editor: Matthew Chapman and assisted by Donald Warnken.

Special thanks to the contributions made. The strength of the AIMA organization is through the commitment, education, and contributions of its members. We are always looking for articles to enhance our profession and welcome any material that members may provide. Thanks!

E-mail: [matt@chapmanappraisers.com](mailto:matt@chapmanappraisers.com);  
[dongene32@sbcglobal.net](mailto:dongene32@sbcglobal.net)

\*\*\*\*\*